



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP
 Director of Purchasing and Supply Services
 13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

RFP PUR-26-029 ADDENDUM NO. 6

ISSUED BY: PRINCE GEORGE'S COUNTY PUBLIC SCHOOLS OFFICE OF PURCHASING AND SUPPLY 13300 OLD MARLBORO PIKE, ROOM 20 UPPER MARLBORO, MARYLAND 20772-9983	Date of this Addendum: March 9, 2026	Proposal Submissions: March 17, 2026 11:00 AM EST
	No. of Pages: 10+ Attachment	
	RFP No.: PUR-26-029	RFP Issuance Date: October 15, 2025
	TITLE: ERP Modernization: Oracle Fusion Cloud (SaaS) License Acquisition, Upgrade/Migration and Support Services	

TO ALL PROSPECTIVE VENDORS AND OTHER RECIPIENTS OF SOLICITATION DOCUMENTS

This Addendum is hereby made as part of the Contract Document that will be the basis of the Contract. This Addendum is issued to change the original Solicitation Documents issued October 15, 2025. Prospective Vendors are required to attach this Addendum to your Contract Documents. Receipt of this Addendum must be acknowledged in the Proposal Document (see Appendix A). Failure to do so may subject the Vendors disqualification.

THE FOLLOWING RFP PROVISIONS ARE HEREBY CHANGED AS FOLLOWS:

New Submission Date: Tuesday, March 17, 2026, at 11:00 a.m.

CLARIFICATIONS:

Systems and Technology Worksheet -- "SYSTECH-RPT - 1" and "SYSTECH-RPT - 2" should remain blank.

REFERENCE ALL OCCURENCES IN PART IV PROPOSAL EVALUATION AND AWARD THE NUMBER OF YEARS OF EXPERIENCE REQUIREMENT – Vendors shall demonstrate that their firm has a minimum of Ten (10) Years of Experience within the past **Fifteen (15)** years conducting On-Premises ERP Systems (preferred Oracle EBS) to Oracle Cloud [either as primary (preferred) or subcontractor]. Preferred experience shall be with organizations such as K-12 schools or government entities of similar size to PGCPS.

REFERENCE ALL OCCURENCES OF ONE (1) YEAR POST GO-LIVE HYPERCARE SUPPORT. Post Go-Live Hypercare Support is an optional service that PGCPS may or may not purchase. Optional services must be priced separately.



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP
Director of Purchasing and Supply Services
13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

REFERENCES ALL OCCURENCES OF “DATAWAREHOUSE” – Datawarehouse changed to read “DATA WAREHOUSE”.

MODIFICATIONS/ADDITIONS/DELETIONS (see underlined/italics):

REFERENCE PART II: INSTRUCTIONS TO VENDORS, SECTION A, ITEM NO. 1 TAB A – TRANSMITTAL LETTER

ADD: Vendors shall indicate what services they are responding to:

- Option I – Oracle Fusion Cloud SaaS Licenses only
- Option II – Oracle Upgrade/Migration and Post Go Live Hypercare Support
- Option III – Oracle Fusion Cloud SaaS Licenses, Upgrade/Migration, and Post Go Live Hypercare Support

NOTE: PGCPS may award the contract(s) in accordance to what is in the best interest of the school district at its discretion.

REFERENCE PART II: INSTRUCTIONS TO VENDORS, SECTION 7.C VOLUME III COST PROPOSAL

ADD: Item No. 1 -- See Attachment A attached to this addendum. Vendors shall provide all pricing utilizing this form. Pricing shall be completed in Excel and uploaded in Excel format (not PDF).

ADD: Item No. 3 -- The Vendor shall submit with its proposal a valid, unredacted, original Dunn and Bradstreet Rating report as issued by Dunn and Bradstreet.

REFERENCE PART II: INSTRUCTIONS TO OFFERORS

REVISIONS:

Solicitation Milestones

Issue RFP Solicitation
 Pre-Proposal Registration (Attachment B)
 Pre-Proposal Conference Date and Time
 Questions Due Date and Time
 Addendum Posting Responding to Questions
 Proposal Due Date and Time
 Evaluation Period
 Board Approval
 Contract Award/Kick Off Meeting

Milestone Date

October 15, 2025
 NLT November 5, 2025, @ 11:00 am
 November 7, 2025 @11:00 am
 NLT November 21, 2025 @ 11:00 am
 December 12, 2025 (approximate date)
March 10, 2026 @ 2:00 pm
March-April 2026
May 2026
June 2026



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP

Director of Purchasing and Supply Services

13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

REFERENCE PART III: SCOPE OF WORK, SECTION 14 ELIGIBILITY AND QUALIFICATIONS, ITEM NO. 14.5

DELETE: Presentation of Payment and Performance Bonds for this project.

REFERENCE PART III: SCOPE OF WORK, SECTION 17.3 PROJECT STAFF LIST – VENDOR STAFF/TEAM MAKE UP EXPECTATIONS

ADD: All staff anticipated to work on this project are expected to have undergone a rigorous and thorough background check to ensure PGCPS data confidentiality and staff integrity. All staff assigned to this project will be required to sign PGCPS's Non-Disclosure and Data Security Agreement. Staff that work onsite will be required to adhere to Fingerprinting and Background Check requirements and sign PGCPS's Non-Disclosure and Data Security Agreement. Vendors must ensure all their employees are vetted, trusted and are legally authorized to work in the United States on this critical project.

REFERENCE PART III: SCOPE OF WORK SECTION 18.4.21 TRAINING

ADD: All training deliverables (including videos, presentations, and documentation) must meet Federal Section 508 WCAG 2.1 Level AA Standards. The vendor is responsible for ensuring all digital content is fully accessible to individuals with disabilities including those using assistive technologies.

REFERENCE PART III: SCOPE OF WORK, SECTION 21.1 OTHER CRITICAL RFP INFORMATION, SECTION 21.2 MILESTONES AND PAYMENTS

ADD: PGCPS reserves the right to remit milestone payments via Payment/Credit Card.

REFERENCE PART III: SCOPE OF WORK SECTION 21.1 OTHER CRITICAL RFP INFORMATION, ERRORS OMISSIONS, AND LIMITATIONS DISCLAIMERS, ITEM NO. 5 DATA SECURITY AND DISASTER RECOVERY

DELETE: Section (c) Data Protection in its entirety.

REPLACE WITH THE FOLLOWING:

(c) Data Protection. The Vendor agrees that it will protect PGCPS Information according to standards established by the National Institute of Standards and Technology and Maryland Personal Information Protection Act (PIPA) - Md. Code Ann. Com. Law § 14-3504 as applicable, and no less rigorously than it protects its own data, proprietary and/or confidential information. The selected vendor(s) shall provide PGCPS with a copy of its data security policy and procedure for securing APS information and a copy of its disaster recovery plan(s). The Contractor shall provide the result of an internal information Security Risk Assessment



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP

Director of Purchasing and Supply Services

13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

provided by an outside firm, including SOC 2 Type II and/or ISO 27001 Certification with Statement of Applicability. PGCPS reserves the right to request updated reports on an annual basis.

Vendor agrees that it will protect PGCPS information according to standards established by the Maryland Online Data Privacy Act (MODPA) restricting personal data collection, limiting sales of sensitive data, and requiring data minimization. It grants residents rights to access, correct, delete, and opt-out of targeted advertising.

ADD THE FOLLOWING CLAUSES:

(g) Notification of Security Incidents. All notifications shall be submitted in writing within 24 hours of occurrence.

(i) Oracle Fusion SaaS Cloud Hosting and Data Residency. PGCPS prefers cloud hosting to be in a U.S.-based data center. Vendors must disclose the geographic location(s) of all data centers used for hosting, back, and disaster recovery. It is preferred that data always remain within the United States unless otherwise approved in writing by PGCPS.

Vendors shall indicate the specific data center(s) location where cloud hosting for PGCPS will be provided.

Note: The above request will be evaluated in the Technical Proposal for the Oracle Fusion Cloud SaaS. Reminder: Do Not Include Pricing in the Technical Proposal.

REFERENCE PART III: SCOPE OF WORK

ADD THE FOLLOWING CLAUSES:

30. LOSS OF DATA

In the event of loss of any PGCPS data or records where such loss is due to the intentional act or omission or negligence of the Vendor or any of its subcontractors or agents, the Vendor shall be responsible for recreating such lost data in the manner and on the schedule set by the PGCPS Project Manager. The Vendor shall ensure that all data is backed up and recoverable by the Vendor. The Vendor shall use its best efforts to ensure that at no time shall any actions undertaken by the Vendor under this contract (or any failures to act when Vendor has a duty to act) damage or create any vulnerabilities in data bases, systems, platforms, and/or applications with which the Vendor is working hereunder.

31. DATA OWNERSHIP AND PORTABILITY

The Board of Education for Prince George's County retains full ownership of all PGCPS data. Vendor shall provide data in usable format upon termination or expiration of the contract.



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP

Director of Purchasing and Supply Services

13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

32. DELAYS AND EXTENSIONS OF TIME

Time shall be of the essence in this contract. The Vendor acknowledges and agrees that time is of the essence with respect to its obligations under the Contract, and that prompt and timely performance of all such obligations, including conformance with all timetables and other requirements of the Contract, is strictly required.

The Vendor agrees to prosecute the work continuously and diligently and no charges or claims for damages shall be made by it for any delays, interruptions, interferences, or hindrances from any cause whatsoever during the progress of any portion of the work specified in this Contract. Time extensions will be granted only for excusable delays that arise from unforeseeable causes beyond the control and without the fault or negligence of the Vendor, including but not restricted to, acts of God, acts of the public enemy, acts of the State in either its sovereign or contractual capacity, acts of another Vendor in the performance of a contract with the State, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, or delays of subcontractors or suppliers arising from unforeseeable causes beyond the control and without the fault or negligence of either the Vendor or the subcontractors or suppliers.

33. DUE DILIGENCE

PGCPS may conduct any necessary investigation to determine and evaluate the Vendor's ability to perform this work. The Vendor shall furnish to PGCPS all such information and data requested, such as information about its reputation, past performance, business and financial capability and other factors that demonstrate that the provider is capable of satisfying the requirements to perform the work for this specific contract. PGCPS reserves the right to reject any proposal if the evidence submitted by the Vendor or investigation of such Vendor fails to satisfy PGCPS that such Vendor is properly qualified to carry out the obligations of the contract and to complete all requirements contemplated therein.

34. DETAILED LICENSE SUBSCRIPTION FLEXIBILITY AND RIGHTSIZING

Ability to stagger the licenses to significantly reduce costs. PGCPS will be looking for details of the Vendor's ability to scale users up and down, i.e. adding or reducing users gradually as needed, phased module deployments, and a flexible licensing model.

Licensing shall be based on PGCPS actual usage of the licensed seat. Actual usage shall not include indirect third-party access.

Note: The above request will be evaluated in the Technical Proposal for the Oracle Fusion Cloud SaaS Licenses. Reminder: Do Not Include Pricing in the Technical Proposal.

35. ENVIRONMENTAL STRATEGY

As stated in the current environment, PGCPS currently has PROD, CRP, DEVL, TEST, TRAINING, UAT, SANDBOX, POC. At least one (1) of these instances is cloned every month to closely match PROD. For this project, PGCPS is expecting a package that will include at least four (4) instances, including Production.



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP

Director of Purchasing and Supply Services

13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

In addition, PGCPS expects detailed subscription package pricing for PROD, TEST, DEVL, and one more DEVL/Training instance. With emphasis on current industry standards and the vendor's experience with large organizations such as PGCPS, vendors are expected to provide their bundled pricing for these instances with their true monthly and yearly costs. Vendors should reference the RFP for our current capacity and users, etc.

To satisfy this RFP request, evaluators will be looking for pricing discounts for bundles and what the pricing would be if adding an instance to the normal industry bundle. Vendors are also encouraged to include what the current industry standard bundles are, what they suggest for PGCPS, with why they think options may align with the future needs of a large organization like PGCPS. PGCPS will be relying on the selected vendor's expert advice, feedback, and suggestions regarding this request, as long as it sets the project up for success and is in the interest of PGCPS. PGCPS will also be looking for clarity and realism in this request in the offeror's proposal response.

Note: The above request will be evaluated in the Technical and Cost Proposals for Oracle Fusion Cloud SaaS. Reminder: Do Not Include Pricing in the Technical Proposal.

36. SUBSCRIPTION TERMS AND PRICE AND GENERAL PRICE PROTECTION

PGCPS is big on price locks and price protection as it significantly aids our forecasting and budgeting. To satisfy this request, vendors are expected to provide details about their price protection plan offering on the Oracle Fusion Cloud Subscription. In the interest of PGCPS, evaluators will be looking at 5 and 10 year price protection and price lock.

Note: The above request will be evaluated in the Technical Proposal for Oracle Fusion Cloud SaaS Licenses. Reminder: Do Not Include Pricing in the Technical Proposal.

37. SELLER/RESELLER CONTINUITY AND ASSIGNMENT CLAUSE

Should PGCPS decide to procure the Oracle Fusion SaaS licenses through a Reseller, PGCPS will expect detailed Reseller and continuity agreements and assignment clauses that protect PGCPS should there be an occurrence of **insolvency, bankruptcy, material default, assignment, or merger**. The continuity clauses should promote the agreement in place with the Reseller as it moves to a new company or Oracle America, Inc., without PGCPS being liable for any additional fees or price increases. All pricing, discounts, and terms and conditions should remain unchanged. PGCPS expects the clauses to state PGCPS retaining direct uninterrupted access to Oracle technical support regardless of the reseller's status.

To satisfy this RFP question, in addition to a paragraph highlighting the Vendor's (both Sellers and Resellers) understanding of continuity agreements and assignment clauses, Resellers are to provide a detailed copy of their Continuity Clause and Transition Protection Automatic Transfer to Oracle America, Inc. is which should include all PGCPS concern.

Note: The above request will be evaluated in the Technical Proposal for Oracle Fusion Cloud SaaS. Reminder: Do Not Include Pricing in the Technical Proposal.



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP

Director of Purchasing and Supply Services

13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

38. WARRANTY, SERVICE LEVEL AGREEMENT (SLA) AND ORACLE PLATFORM SUPPORT

Even though PGCPS may procure the Oracle Fusion Cloud Support license subscription from a reseller, in this case, PGCPS is only interested in the “Reseller sell subscription and Oracle provides all the platform support” model. In other words, Oracle America, Inc. will be the primary channel for Platform Support with the support level directly from Oracle Warranty, Service Level Agreement (SLA) and Support, whether PGCPS purchases from reseller or not. To satisfy this RFP request, vendors who are resellers are to explain their understanding of this “Reseller sells subscription and Oracle provides all the platform support” model. PGCPS must have direct Oracle support rights where the subscription is only procured through the reseller, but the PGCPS has a support contract directly with Oracle.

Also, as stated in the RFP, PGCPS reserves the unequivocal right to purchase subscriptions as a stand-alone purchase from a different vendor via a cooperative agreement or directly from the software provider before or after vendor’s contract award.

Warranty support shall commence after “Go Live” and System Acceptance.

39. PERFORMANCE/SERVEL LEVEL WARRANTIES

Vendor warrants that the platform will perform substantially as described in the documentation and will be free of material errors or defects.

Vendor shall guarantee 99.99% of all core functionality uptime.

Scheduled maintenance must occur during off peak hours.

Penalties in shall be assessed if the vendor does not meet uptime as agreed as follows:

Performance Level: 99.5%-99.98% -- 10% credit

Performance Level: Below 99.5 – 25% credit

Note: The above request will be included in the evaluation criteria in the Cost Proposal for Oracle Fusion Cloud SaaS.

REFERENCE PART IV: PROPOSAL EVALUATION AND AWARD

ADD: PGCPS reserves the right to add additional terms and conditions to the contract award for this contract.



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP
 Director of Purchasing and Supply Services
 13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

REFERENCE PART IV: PROPOSAL EVALUATION AND AWARD, SECTION 3 EVALUATION CRITERIA

ADD: All vendors interested in providing a response for the purchase of Oracle Fusion Cloud SaaS Licenses shall provide a technical response to the new Evaluation Criteria included with this Addendum. Note: The Evaluation Criteria is as follows:

Evaluation Criteria for Oracle SaaS Licenses Only	Points
<p><i>Detailed License Subscription Flexibility and Rightsizing. Ability to Stagger the Licenses During Implementation</i></p> <ul style="list-style-type: none"> • Scale users up and/or down (i.e, adding or reducing users gradually) based on actual usage • Phased module deployments • Flexible Licensing Model • Lifetime License flexibility with ability for licenses to scale up or down by 10%, with no corresponding change in fee. Up/Downward pricing may occur if licenses increase or decrease outside the referenced threshold. 	30%
<p><i>Warranty, Service Level Agreement (SLA), and Technical Support. Vendor shall provide details of this Agreement and support level. Client prefers Warranty SLA to remain flat for 5-10 years. Reseller/Seller subscription with Oracle to provide ALL the platform support.</i></p>	10%
<p><i>Environment Strategy (i.e. number of environments at no additional cost (PROD, CRP, UAT, DEVL, TRAINING). PGCPS prefers a package that includes at least four (4) instances.</i></p>	10%
<p><i>Service Continuity/Transition License Protection Plan Automatic transfer to Oracle (See Addendum 4, Clause 2.4, page 10)</i></p>	5%
<p><i>Oracle Fusion Cloud Hosting Data Center Location (Preference U.S.)</i></p>	5%
<p><i>Cost: Oracle Cloud SaaS Subscription and Warranty Pricing. Subscription and Warranty Terms and General Price Protection (Lock-in pricing for minimum/maximum of 5-10 years). Vendor shall state the length of the lock-in licensing and Warranty. Licensing allows for upward or downward license scaling by up to 10% during each term [base term and renewal term(s)]. Environmental Strategy. Performance Service Level Warranty.</i></p>	40%
<p>Total Points</p>	100%

Note: Vendors shall include a Table of Contents indicating the page number where the Technical Response to each evaluation criteria indicated above can be located for the Oracle Cloud Fusion SaaS response.



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP
 Director of Purchasing and Supply Services
 13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

REVISED: Evaluation Criteria (See highlighted/italicized revision)

Evaluation Criteria for Upgrade/Migration, and Post Go-Live Services	Points
Eligibility and Qualifications	Pass or Fail
Technical Approach	65%
Understanding of Discovery Session Requirements and Discovery Session Planning and Approach	10%
General Understanding and Detailed Response of All Requirements in Requirements Groups I, II, III, IV & Understanding Statements	20%
Experience, Company Qualifications and Staff Qualifications	65%
Past Performance and References	25%
Vendor-Client Cost-Savings Initiatives and Measures	10%
Fiscal Responsibility	Pass or Fail
Post Go Live Support Phases I and II	25%
Organizational Capacity	20%
Organization and Quality of the Proposal Response	5%
MBE	10% Bonus Points
Vendor Demonstrations/Interviews (to be determined)	TBD
Organization and Quality of the Proposal Response	5%
Cost Proposal and Reasonableness of Cost	25%
Total Points Available	275 Points

REFERENCE PART VII: FINANCIALS/COST PROPOSAL AND PRICING

ADD THE FOLLOWING CLAUSES:

2.3 Milestone Retainage

In lieu of the vendor requirement for presentation of payment and performance bonds (removed from this solicitation), PGCPS shall retain 10% of each milestone payment. The cumulative retainage amount shall be released to the vendor within 30 days following the successful completion of the six months Ultra-Hypercare Enhanced Stabilization Transition Support and final sign-off by the Project Manager or after the one (1) year additional Post-Go-Live Hypercare Support and final sign-off by the Project Manager (if this optional service is purchased by PGCPS).

Note: Retainage is not applicable to Oracle SaaS subscription licenses.

Vendor shall indicate their understanding of this clause in their Cost Proposal.



PURCHASING AND SUPPLY SERVICE

De'Nerika Johnson, MBA, CPPO, NIGP-CPP

Director of Purchasing and Supply Services

13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952 6560

2.4 Detailed Cost of Ownership

Vendors are required to list, in great detail, their cost per active user, cost per active module as well as price lock if the user grows within a threshold. With an emphasis on transparency, PGCPS evaluators will be expecting exceptional details here, broken down into tiny granular details.

Note: The above request will be evaluated in the Cost Proposal for Oracle Fusion Cloud SaaS.

REFERENCE PART VII: FINANCIALS/COST PROPOSAL AND PRICING

Revision:

Pricing Options have Changed. Vendors shall provide pricing in accordance with additional sections added to the solicitation via this Addendum (see page 7-9). Pricing Instructions and Vendor Pricing Sheets provided in Attachment A. Attachment A is included with this Addendum.

Attachments:

Attachment A – Financial Cost/Pricing Sheets